PROFESSIONAL NETWORKING ASSOCIATION NORTHWEST, LLC

100% online, 100% new, with a new level of exposure.



President 2022





Theme - Favorite YouTube Personality and Why

Over 65 Million views Marie Forleo TV



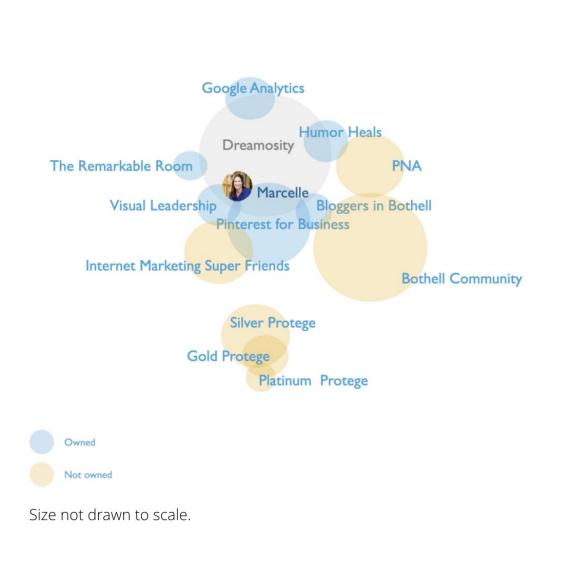


Member Commercials

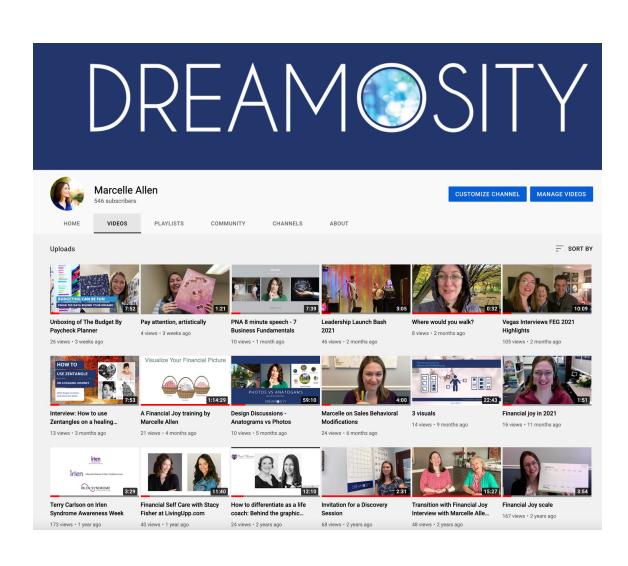
- Incorporate a theme or tangent that each person works into their commercial
- Have an ask.... Follow my page, view a video, share to network, etc.
- OR, simply ask them to state name, business, and/or
- What is something that sets you apart from your competition, a project they're working on, or what an idea referral is.



Speaker of the Day - Power of Syndication





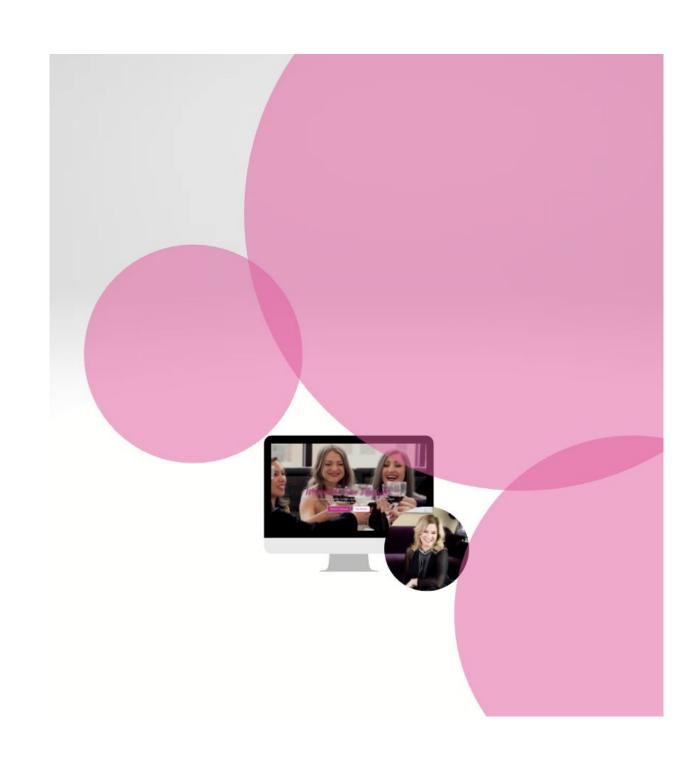


Please visit

https://www.youtube.com/c/MarcelleAllen/videos



Websites vs Community







Speech Break out

Target Market

What people/businesses would need the presenters services?

Ideal Partners/Collaborative ideas

Who does member collaborate well with?
What sorts of resources should members be out there identifying?

Beneficial Syndications – Video?, Social Medias, Blogs, White papers, Etc.., plus supportive kudos for presenter, ideas for future speeches and/or collaborative efforts Other Categories – Other businesses can DigitalPNA members nd to grow referrals or collaboration opportunities



Photographer

Varies

- 1. Snag a photo
- 2. Screen grab
- 3. Selfie with the folks on screen
- 4. Prompt a photo moment
- 5. Broadcast a few seconds

Tracker

Varies

- 1. Open Tracker Doc
- 2. Listen for quotables
- 3. Note data points
- 4. Revisit key data on previous content pieces
- 5. Captures closed business

Doodler

Varies

- 1. Sketches notes
- 2. Doodles key discussion points
- 3. Draws an interpretation
- 4. Highlights notes
- 5. Listens for quotables

Designer

Varies

- 1. Recreate something
- 2. Notice alignment of slides
- 3. Provide feedback on designs
- 4. Show other ways of designing it
- 5. Mention typeface insight
- 6. Share a resource
- 7. Compliment

Timer

Varies

- 1. Time presenter
- 2. Use agenda
- 3. Color backgrounds used from google search
- 4. Interrupt kindly when over
- 5. Provide encouragement

President

Varies

- 1. Launch zoom
- 2. Greets all members
- 3. Fills speaker slots
- 4. Encourages participation
- 5. Keeps energy positive

Vice President

Varies

- 1. Shares previous wins
- 2. Establishes an Educator of the day
- 3. Updates main tracker
- 4. Capture action items
- 5. Captures closed business

Recorder

Varies

- 1. Types key details
- 2. Emails group after session
- 3. Reminds Prez of speaker schedule
- 4. Ensures Timer



Accountability Session

Other Networking Groups • Email list • Facebook search • Business Cards on your desk • Facebook search • Linkedin • Green Dot Game



Identify 5 Online Groups where there is promotion allowed.

It can be weekly or occasional.

We are developing our Syndication Spaces.





Not owned



Referrals and Testimonials

Always bring something to share (even if it's, "I like your hair, Brian")



DigitalPNA Ideal Business Categories

Ecommerce Business • Productivity Coach • Business Coach • Virtual Assistant
Web Developer • Copy Writer • Copy Editor • Illustrator • Virtual CFO • Sales Trainer
Graphic Designer • Book Coach • Marketing Strategist • Bookkeeper • Trademark
Attorney • Business Law • Social Media Manager • Event Planner • Sales Trainer
Podcast Producer • Custom Jewelry • Digital Artists • Photographer • Research
Specialist • Cartoonist • 3-D Modeler • Voiceover Artist • SEO Specialist
Videographer • Public Relations • Grant Writer



DigitalPNA is going to be a game-changer

Primarily due to the DigitalPNA membership's state-wide reach, categories will now be "OPEN" instead of singular/protected. This means that members will potentially have competition within their own ranks for business opportunities.

This NEW environment should foster a new level of effort, engagement, work, education and growth for all involved. No longer will members be able to consider themselves guaranteed referrals if they don't put their own effort into membership, attendance, engagement, presentation quality and more. This should also create lasting relationships based off teamwork and potential collaboration.



A DigitalPNA membership isn't for everyone.

The ideal DigitalPNA members are businesses that are not physically service-based from a brick & mortar location, but can perform, support, ship products, offer trainings and more 100% digitally from their own offices, and crave more exposure throughout multiple communities.

DigitalPNA members are also already (or prepping) actively on video, and need member support on syndication, engagement, and eager to learn about their own Digital "Presence" online. Develop your own Digital "You"



Speaker Line up

- Jan 19th
- Feb 2nd
- Feb 16th



Upcoming Announcement & Events

- Jan 14th Bitcoin and Beer Mill Creek Northern IRL 4-6pm
- Jan 11 Financial Joy for Career Seekers 6pm Virtual



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Communications Officer

Varies

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DigitalPNA Pricing

DigitalPNA membership: \$1200/yr + one time Registration Fee: \$75

Existing PNAnw Chapter members can join if their business qualifies. All fees apply, proration available. Limit (1) membership, non-transferrable. This is a dual membership opportunity.

EARLY BIRD SPECIAL: Join before June, and sing the savings tune!

All applications accepted in Q1/Q2 pay only \$600/yr & lock in that

price indefinitely.